TDB Trends Research (Nationwide, Research & Summary for November 2022)

Domestic economy improved for the fourth straight month

 \sim Amidst 8th wave of COVID infections, economy is buoyed up by increases in inbound consumption and year-end demand \sim

(Companies researched: 26,953; Valid responses: 11,510; Response rate: 42.7%; Survey start date: May 2002)

< Trends in November 2022: Tendency toward improvement >

The economic diffusion index (DI) in November 2022 was 43.1, up 0.5 points from the previous month in its fourth consecutive month of improvement. Amidst the 8th wave of COVID-19, the domestic economy improved for the fourth consecutive month, with upturns in seasonal demand and tourism-related demand.

< Future outlook: Continued trend toward gradual improvement >

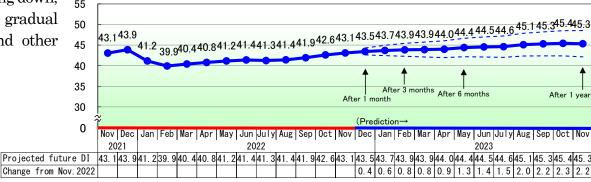
Although there are concerns that the global economy is slowing down, Japan's economy is expected to show a trend toward gradual improvement centering around tourism-related demand and other service consumption.

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By industry: improvements in all 10 industries, driven by year-end demand and favorable accommodation industry trend

By size: Businesses of all scales showed an improvement for the second consecutive month. Strong showings for seasonal merchandise and tourism related

By region: Six of 10 regions showed an improvement, favorably impacted by the increase in footfall



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TDB Trends Research Nov 2022

Economic Diffusion Index (Economic DI)1/2

	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Ratio to the Previous Month
Total	43. 1	43. 9	41.2	39. 9	40. 4	40.8	41.2	41.4	41.3	41.4	41. 9	42.6	43. 1	0.5
Large Firms	45.7	45.9	44.0	42.9	43. 4	43.1	43.5	43.5	43.4	43.8	43.6	44.2	45.0	0.8
Small to Medium-sized Firms	42.5	43.5	40.6	39.3	39.8	40.3	40.7	41.0	40.8	41.0	41.6	42.3	42.7	0.4
Micro Firms	41.3	42.1	39. 1	37. 9	38. 4	38. 9	39.5	40.0	39.7	39.8	40.7	41.1	41. 4	0.3

		Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Ratio to the Previous Month
Agriculture,Fore	stry,Fisheries	42.6	38.2	38. 7	36. 4	34. 8	35.0	37.6	34. 7	36.3	35.9	35.8	36. 4	37. 7	1.3
Finance		43.3	43.8	41.9	41.6	42. 5	41.1	42.7	42.3	41.9	41.7	43.6	43.2	44. 5	1.3
Construction		45.4	45.2	43.3	42.5	42.8	41.8	42. 2	42.5	43. 1	43.3	44.0	44. 2	44. 9	0.7
Real Estate		44.7	46.7	42.9	42.6	42.8	43. 2	44.7	45.9	44.7	44.8	45.3	44.0	45.6	1.6
	Food, BEWerages, Livestock Feed	39.6	40.8	35. 4	33. 4	34. 2	36. 4	37.6	37.8	36.7	36. 1	35.5	38. 2	38.8	0.6
	Textile, Textile Products, Clothing	31.4	34. 1	31.6	31.7	33. 0	34.6	33.8	34. 4	36. 1	32.6	36. 2	35. 7	36. 5	0.8
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	44. 9	46. 4	44. 1	42.7	41. 1	41.7	41.1	40.4	40.8	39.8	40. 2	40.9	41.9	1.0
	Pulp, Paper and Paper Products	41.4	42.9	40.2	36.4	37. 2	40.3	38. 3	37. 4	37.5	36.6	38.0	40.4	40.2	▲ 0.2
Manufacturing	Publishing, Printing	30.2	32. 1	28.6	29.5	29. 6	30.7	30.3	29.7	29. 1	29.6	30.0	31.8	32. 9	1.1
	Chemical	45.7	46.7	44.5	42.3	42.7	42.3	41.7	41.1	41.8	42.6	42.3	40.8	40.8	0.0
	Steel, Nonferrous Metals, Mining	45.9	46.4	44.6	43.8	42.6	42. 1	40.9	41.2	42.9	42.7	43.0	43.9	43.6	▲ 0.3
	General Machinery	47.8	49.1	47.7	46.7	46.7	45.9	46.9	46.3	46.3	46.2	45.4	45.8	45. 9	0.1
	Electrical Machinery	47.0	48.5	46.6	46. 1	44. 3	44.8	44. 3	44.8	44. 7	44. 2	45.2	44.8	45. 4	0.6
	Transportation Machinery, Equipment	43.4	45.6	41.6	39. 9	40.0	38. 1	37. 6	36.8	40.3	41.2	40.2	42.2	42. 1	▲ 0.1
	Precision Machinery, Medical Instruments and Equipment	49.8	53.0	52.0	49. 5	47. 1	46.8	48.2	48.8	48.5	46.5	46. 2	46. 1	46. 1	0.0
	Other	36.9	41.1	35. 9	36.1	35. 4	37.3	39. 2	38. 1	37.8	38.2	37.5	35.4	35. 9	0. 5
	Total	43.6	45.1	42.5	41.2	40.9	41.2	41.0	40.8	41.3	41.0	41.1	41.6	41. 9	0.3
	Food, BEWerages	36.9	38. 2	32.7	30.1	32.6	36. 2	37. 3	37. 1	37.0	35.6	35.8	37.4	38.8	1.4
	Textile, Textile Products, Clothing	27.4	29.3	27.6	24. 9	25. 4	28.7	31.4	31.3	29.9	29.9	29.9	32.4	33. 1	0.7
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	42. 6	42. 4	40.0	39. 7	40. 5	38. 6	38. 1	38. 3	38. 6	38. 5	37. 5	39.8	39. 5	▲ 0.3
Wholesale	Paper Products, Stationery, Books	35.0	34. 2	32.7	31.9	34. 6	33.8	34. 2	32.8	33.0	33.5	34.5	37. 1	37. 0	▲ 0.1
	Chemical	45.3	45.3	43.2	41.9	43.5	42.3	42.3	41.6	43.5	43.0	43.4	42.6	43.8	1.2
	Recycled Resources	52.9	52.8	45.8	50.5	53. 2	54.0	47.5	41.4	40.9	39.6	47.0	46.3	43.5	▲ 2.8
	Steel, Nonferrous Metals, Mining Products	43. 2	45. 2	42.3	40. 5	41.1	40.3	40.0	39. 7	39. 3	39. 3	39. 8	39. 7	40.2	0.5
	Machinery, Equipment	44.4	44.7	42.8	42.4	41.9	42.5	42.0	42. 9	43. 1	42.6	43.3	44. 1	44. 1	0.0
	Other	39.7	40.1	36.3	33. 7	35.5	37.3	37.8	38. 1	37.7	37.7	38. 2	39.0	39.6	0.6
	Total	41.3	41.8	39.0	37.7	38.6	39. 2	39. 4	39. 4	39.5	39. 2	39.6	40.6	41.0	0.4

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TDB Trends Research Nov 2022

Economic Diffusion Index (Economic DI)2/2

		Nov-21	Dec-21	Jan-22	Feb*22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug*22	Sep-22	Oct-22	Nov-22	Ratio to the Previous Month
	Food, BEWerages	39. 7	41.1	36. 5	36.3	38. 6	37.7	41.8	42.7	40.3	39. 9	40.2	39. 6	43.2	3.6
	Textile, Textile Products, Clothing	34. 1	40.0	31.8	23.8	30.6	33.6	33.9	33.6	37.7	33.6	34. 9	38.7	38. 1	▲ 0.6
	Drugs, Sundries	37. 5	38.4	36.0	32. 1	36.8	32. 1	38.9	40.1	37. 1	41.9	39. 5	38. 9	40.6	1.7
	Furniture	34.5	42.9	35. 6	29.8	30.6	39. 2	34.3	39.8	35. 2	36. 1	40.0	37.8	36. 2	▲ 1.6
Retail	Electrical Household Appliances, Information Machinery and Equipment	35. 9	35. 5	32. 3	30. 2	33. 0	33. 7	34. 7	34. 0	36. 7	32. 7	37. 1	35. 1	35. 3	0.2
	Motor Vehicles, Motor Vehicle Parts	37.8	36.5	35. 0	33.5	34.7	35. 1	37.1	36. 4	32.4	35. 9	38.8	37.6	37.2	▲ 0.4
	Special Merchandise	33. 5	36.0	33. 3	30.9	29. 9	31.3	33.1	34. 3	33. 2	34. 7	34.0	33. 5	35.4	1. 9
	Various Merchandise	38.0	37.5	36. 2	32.6	34.0	36.4	39.9	37.8	40.2	38.0	36. 1	41.3	41.4	0.1
	Other	37. 9	43.3	40.0	40.0	43.9	34.7	41.0	39. 7	36. 9	42.3	32. 1	36.5	44. 9	8.4
	Total		37.7	34. 4	31. 9	33.3	34.0	36.4	36. 7	35. 7	36.3	36. 7	36.8	38. 2	1.4
Transportat	ion,Warehousing	39. 1	40.3	37. 7	35.5	35. 4	36.6	37.2	37. 1	37.8	37. 3	38. 2	40.7	41.6	0.9
	Restaurants	31.4	34.7	24. 2	16. 9	23.8	32.8	34.3	38. 0	34.0	28. 1	31.8	39. 0	39. 1	0.1
	Postal, Telecommunications	40.5	41.7	46.7	50.0	48.5	50.0	53.0	56.0	47.0	47.9	51.9	52.4	50.0	▲ 2.4
	Electricity, Gas, Water, Heat	38. 9	39.7	40.0	37. 5	33.3	35.7	40.6	34. 3	37.7	35. 9	36. 1	31.1	32.3	1.2
	Leasing, Rentals	44. 9	44.8	42.0	41.0	40.2	42.0	43.3	44. 9	40.8	44.7	45.6	47.5	48.4	0.9
	Lodging, Hotels	30. 2	29.5	12. 9	12.8	18. 1	28.3	33.0	33. 3	30.3	38.0	37. 4	53.3	54.8	1.5
	Recreation	36.7	38.4	33. 3	31. 2	35. 1	35.6	38.9	41.6	40.7	40.1	42.2	45.0	43.8	▲ 1.2
	Broadcasting	48.1	46.9	45.8	47.6	44. 4	43.9	43.3	41.7	43.0	38. 3	46. 1	43.1	41.7	▲ 1.4
Service	Maintenance, Guarding, Testing	45.3	45.7	42. 3	40.2	42.3	43.1	42.5	44. 2	42.2	43.4	42.8	42.8	43.6	0.8
	Advertising	36.8	37.7	32. 7	31.5	36. 4	36. 9	34.8	37. 3	34. 3	36.7	39. 3	40.9	40.3	▲ 0.6
	Information	51.2	52.5	50. 1	50.2	51.1	50.8	50.8	52.0	51.5	52.7	53.0	52.3	53.0	0.7
	Labor Dispatching	44.3	43.3	45. 1	41.5	44. 4	45.7	47.6	45.7	46.5	49.8	47.4	48.8	46.5	▲ 2.3
	Special Services	49.2	50.3	47. 2	46.2	46. 9	48.1	48.1	49.6	48.7	48.3	49.4	49.0	48.8	▲ 0.2
	Medical, Welfare, Public Health	45.7	43.2	42. 4	41.0	42.5	44. 5	44.4	43.5	42.5	41.2	41.7	43.2	43.6	0.4
	Education	39. 1	43.2	39. 7	40.2	37.8	39.6	35.6	40.1	38.8	39.7	43.7	42.1	42.8	0.7
	Other	41.7	42.4	39. 3	36. 9	39.3	42.1	42.7	42.8	42.4	41.2	42.8	43.3	43.5	0.2
	Total	45.3	46.1	42.8	41.4	43.1	44.5	44.8	45. 9	44. 4	45.4	46.3	47.1	47.3	0.2
Other		39.6	40.5	36. 3	37. 3	38. 7	36.8	38. 1	35. 6	36.6	38. 3	37. 2	37. 9	38. 2	0.3

	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Ratio to the Previous Month
Hokkaido	40.8	41.1	38.6	37.0	36.5	37.9	38.9	40.1	41.0	40.2	40.7	41.2	40.9	▲ 0.3
Tohoku	42.1	41.7	38. 1	37.0	37.0	37. 6	39. 1	39.0	38.8	38.1	39. 3	39. 9	40.3	0.4
kitakanto	44. 4	45.0	42.3	40.7	40.7	42.0	42.1	42.6	42.9	43.8	42.5	43.7	43.7	0.0
minamikanto	43.9	44.8	42.6	41.5	42.1	42.4	42.7	43. 2	42.6	43.3	43.6	43.8	44. 4	0.6
Hokuriku	42.6	43.6	40.9	39. 2	39. 2	39.9	40.6	40.5	41.5	40.8	41.7	42. 3	42.2	▲ 0.1
Tokai	42.4	44. 4	41.1	39.7	40.2	40.2	40.1	39.5	39.5	39.7	40.4	41.1	41.4	0.3
Kinki	42.7	43.3	40.8	39.8	40.5	40.8	40.9	40.9	40.9	41.1	41.5	42.3	43.0	0.7
Chugoku	42.3	42.9	40.7	40.0	40.7	39.8	40.6	41.1	41.3	40.9	41.8	42.8	43.8	1.0
Shikoku	41.8	43. 2	39. 3	37. 1	38. 9	38. 1	38. 7	38. 4	38.3	37.7	38.7	40.3	40.0	▲ 0.3
Kyushu	44. 3	44. 5	41.3	39.5	40.9	41.5	41.6	42.2	41.5	41. 3	43.0	44. 0	45. 1	1. 1

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TDB Trends Research Nov 2022

Survey of Corporate Attitudes towards Economic Outlook for 2023

Percentage expecting economic downturn has doubled to 25.3%

- Material cost measures and policy to revive personal consumption will hold key -

The economic diffusion index (DI) in the TDB Business Trends Research (November 2022) has improved for the fourth straight month. In spite of the continued impact of COVID-19, various economic policies to support domestic travel, etc. have been successful, and a gradual improvement in the domestic economy has been observed. However, there are many causes for concern, including the jump in raw material prices, which has become protracted. The domestic corporate goods price index (from November 2022 bulletin) continues to increase at the high level of 9.3% year on year. With food and daily necessity prices rising one after another, household budgets are expected to be squeezed even further.

Teikoku Databank has therefore conducted a survey of corporate opinion on the economic outlook for 2023. This survey was conducted in conjunction with the November 2022 TDB Trends Research.

Survey Results (Summary)

- 1. The percentage of corporations expecting an economic "recovery" in 2023 decreased by over 10 points from the outlook for 2022 in the previous survey (November 2021) to 11.5%. The economy was expected to "level off" by 39.1% of corporations. However, the percentage expecting an economic "downturn" increased by 12.7 points to 25.3%. One in four corporations now expect a downturn.
- 2. Far and away the most cited cause for concern (Up to 3 items could be selected) was the "(increase in) fuel and material prices", selected by 72.7% (down 9.8 points year on year). This was followed by "exchange rates (depreciation of the yen)" (43.5%, up 24.6 points YOY) and "price increases (inflation)" (33.3%, up 15.9 points YOY), both of which increased sharply compared to the previous year.
- 3. Among economic policies expected to be necessary to bring about recovery, the top response, selected by 41.7%, was "Measures for coping with the raw material shortages and price rises" that were cited as causes for concern in 2023 by over 70 percent of corporations (Multiple responses possible). Other measures followed closely at thirty-odd percent: "Expansion of support (subsidies and other financial assistance) for small and medium-sized corporations (35.3%), "Resolution of infectious disease epidemics", including COVID-19 (34.8%), and "Measures to expand personal consumption" (32.1%).

^{*} Survey period: November 16, 2022 – November 30, 2022; Companies Surveyed: 26,953 nationwide; Valid Responses: 11,510 (Response Rate: 42.7%) Surveys on economic outlook have been conducted annually since November 2006. This is the 17th such survey.

^{*}Details of this survey can be found on the dedicated Economic Trend Survey website (https://www.tdb-di.com)

Appendix

1.Research Subjects(Companies researched: 26,953; Valid responses: 11,510; Response rate: 42.7%)

1.Region

Hokkaido	554	Tokai	1,263
Tohoku	760	Kinki	1,996
kitaKanto	859	Chugoku	783
minamikanto	3,423	Shikoku	381
Hokuriku	584	Kyushu	907
		Total	11,510

2.Industry (10 Industries 51 Lines of business)

Agriculture,Fo	orestry,Fisheries	123
Finance		171
Construction		1,816
Real Estate		408
	Food, Beverages, Livestock Feed	338
	Textile, Textile Products, Clothing	112
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	215
	Pulp, Paper and Paper Products	94
	Publishing, Printing	160
Manufacturing	Chemical	386
(2,845)	Steel, Nonferrous Metals, Mining	518
	General Machinery	450
	Electrical Machinery	312
	Transportation Machinery, Equipment	103
	Precision Machinery, Medical Instruments and Equipment	73
	Others	84
	Food, Beverages	348
	Textile, Textile Products, Clothing	168
	Construction Materials, Furniture, Ceramics, Stone and Clay Products	304
Wholesale	Paper Products, Stationery, Books	95
(2,689)	Chemical	280
	Recycled Resources	31
	Steel, Nonferrous Metals, Mining Products	281
	Machinery, Equipment	848
	Others	334

	Total	11,51				
Others		4				
	Others	26				
	Education	3				
	Medical, Welfare, Public Health	14				
	Special Services	31				
	Labor Dispatching	9				
	Information	64				
	Advertising	12				
(2,254)	Maintenance, Guarding, Testing	19				
Service	Broadcasting	1				
	Recreation	11				
	Lodging, Hotels	7				
	Leasing, Rentals	11				
	Electricity,Gas,Water,Heat	1				
	Telecommunications	1				
	Restaurants	9				
ransportat	ion,Warehousing	50				
	Others	1				
	Various Merchandise	6				
	Special Merchandise	21				
	Motor Vehicles, Motor Vehicle Parts	10				
(658)	Electrical Household Appliances, Information Machinery and Equipment	4				
Retail	Furniture	2				
	Drugs,Sundries	3				
	Textile, Textile Products, Clothing	5				
	Food, Beverages					

3.Size

	Large Firms	1,814	15.8%
Sr	nall to Medium-sized Firms	9,696	84.2%
	micro Firms	3,658	31.8%
	Total	11,510	100.0%

2.Research Items

*Business Confidence (current, in 3 months, in 6 months, in 1 year)

*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

3. Research Period and Methodology

Internet-based survey conducted Nov 16 – 30 2022

The explanation of the Economic Diffusion Index

Research Purpose/Researched Terms

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 26,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

Selection of the Subject Corporations

Companies of all sizes in all domestic industries are eligible to participate in the survey.

DI Calculation

The DI (Diffusion Index) is calculated by multiplying the number of responses for each assessment category by the number given in parentheses in the table below, to a seven-level assessment rated by companies.

Selection category	Extremely good	good	fairly good	neither good nor bad	fairly bad	bad	very bad
points	6	5	4	3	2	1	0
number of responses for each category	N ₆	N_5	N ₄	N ₃	N_2	N_1	N_0

Economic DI

$$= \frac{\text{Total of (Points for each category} \times \text{Number of responses for each category)}}{\text{Number of valid responses } N} \times \frac{1}{6} \times 100$$

$$\equiv \frac{\sum_{i=0}^{6} i \times N_i}{N} \times \frac{1}{6} \times 100$$

An economic DI of 50 is **the point separating good and bad**, so a DI over 50 means "good," and below 50 means "bad." (The numbers are rounded off to one decimal place.) No weight is given according to a company's size, and calculations are made on the basis of "one company, one vote."

Size Classification

Industry	Large Firms	Small to Medium-Sized Firms (Micro Firms included)	Micro Firms		
Manufacturing and	Capital: More than 300 million yen	Capital: Below 300 million yen			
Other Industries*	and	or	No. of Employee: Below 20		
	No. of Employee: Over 300	No. of Employee: Below 300			
Wholesale Trade	Capital: More than 100 million yen	Capital: Below 100 million yen			
	and	or	No. of Employee: Below 5		
	No. of Employee: Over 100	No. of Employee: Below 100			
Retail Trade	Capital: More than 50 million yen	Capital: Below 50 million yen			
	and	or	No. of Employee: Below 5		
	No. of Employee: Over 50	No. of Employee: Below 50			
Service**	Capital: More than 50 million yen	Capital: Below 50 million yen			
	and	or	No. of Employee: Below 5		
	No. of Employee: Over 100	No. of Employee: Below 100			

Note1: Large Firms refer to companies that rank in the top 3% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.

Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom 50% in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.